



**ProcessWare**  
**ERP**

ProcessWareERP.com



*Flavors & Fragrance Specific*

*An Affordable Growth Strategy*

*React Quickly to Market Conditions*

*Reduce your Business Risk*



The Ultimate in Return on Investment!



## MODULES

- ✓ Formulation (Lab)
- ✓ Production
- ✓ Quality Control
- ✓ Sales
- ✓ Purchasing
- ✓ Inventory
- ✓ General Ledger
- ✓ Accounts Receivable
- ✓ Accounts Payable
- ✓ F&F Regulatory Compliance

"We like their global reach with offices in both the US and Asia. They are members of the F&F community and participate in organizations like IFRA, FEMA, FAFAI, and Fi India. It gives them the experience and knowledge to be a partner in our manufacturing leadership position. ProcessWare™ ERP is integral to our success.

— Dharmil Bodani  
Managing Director  
Oriental Aromatics Ltd.

"ProcessWare™ ERP greatly reduces our business risk. Today our accuracy rate is at 99.99 percent. Believe me; one mistake can ruin you with a customer. You ship or mislabel one product to one flavor or fragrance house, you can have product liability that's tremendous; never mind the fact that you'd lose the customer. Having the ability to reduce that liability is priceless."

— Bill Fylak  
President  
Chemlumina

## ***What if your Inventory was accurate in real-time across the entire Enterprise?***

Today as a Flavors & Fragrance company, you deal with an ever more complicated world of multiple locations, off shore sources, and changing markets. You need to plan your business centrally which is next to impossible if your information is scattered in different unconnected places. Did the warehouse remember to tell you they had to make a substitution? How often does the off shore product show up to specification? Do Customers change the requirements at the last moment?

Procuring products you already have on-hand at other locations costs valuable time and money. Consolidating your purchases for larger volume discounts provides significant cost savings. Does Customer Service request a physical count every month? Are your Shipping and Sales Departments on different pages?

ProcessWare™ ERP solves these issues by providing a single source of Inventory, including locations, quality control properties, and accurate costs of every Product in the Enterprise. Inventory is integrated between Sales, Purchasing, and Production for complete accuracy, and distributed to all users without additional effort or loss of productivity. All your teams are in sync – no more needless physical counts.

## ***What if you could track actual Landed Cost per Lot for the most Profitable Selling Price?***

You live in a Global Economy. Your business is like the rest of the Flavors & Fragrance world – if your production itself is not off shore, your raw materials almost assuredly are. Freight costs are sky rocketing and can bring your business to its knees. Estimating your Inventory Valuation and Cost of Goods Sold? How can you stay competitive when Costing guesswork causes inaccurate Pricing decisions?

ProcessWare™ ERP keeps the Landed Cost calculation open at the time of material receipt. Exact Landed Cost is entered when actual bills are received for transportation, freight handling, excise, customs, or other importation charges. No more short cuts, no more guesses. Landed Cost is attached to a Lot for its entire life cycle – "cradle to grave". Precise Landed Cost creates Pricing agility and maximizes profits!



## ***What if you could Cross-Reference new Customer Briefs and Sample Requests against your Product Portfolio in under a minute?***

Simple orders are no longer enough in today's service driven-economy. Effective F&F Companies make their income from R&D of new in-demand products. Future revenue depends on handling new Customer Sample Submissions or Briefs within minutes. Are you identifying possible candidates from your current Product Portfolio and shipping samples immediately? Or does locating products by specified Applications, Fragrance Notes, or Flavor Profiles take days and you miss out on a long-term profitable relationship?

ProcessWare™ ERP users are handling such requests from their customers in mere seconds! You identify products in real-time by searching not only by Application (Soap, Dairy, Freshener, etc.), but by Constituent Notes (Top, Middle, Base), Flavor & Odor Profile, Cost or Price Range and many more requirements. Perfumers, Flavorists and Pre-Sales can track R&D project samples including launch and target dates as well as monitor IFRA and Allergen Properties. Never miss a business opportunity again by managing the complete Product Life Cycle from Lab to Delivery!

## ***What if you could contain Manufacturing costs by having Customer Specifications tied with Production Formulas?***

Quality sells. It can make or break your company. You want to find the optimal way to produce the best Product at the lowest cost. Are you reworking batches rejected by the Customer? Have inaccurate Production Costs priced you out of the marketplace?

Quality has a price tag. You need to contain costs through proper planning. How will you plan Production if each Formula does not have Raw Material, Equipment, Labor, By-Product, and Overhead Costs at each Step? Do you know if your Production successfully adapts to Customer demands?

ProcessWare™ ERP ties all of your Products together with the specifications and associated costs at every stage. The Production Team knows exactly what the Customer's requirements are, and which inventory meets those requirements. Sales can perform "What-If" analysis to meet Customers' changing needs and maximize revenue. Raw Material substitutions and By-Product handling let Production choose the optimal Formula for the lowest cost of manufacture!

"ProcessWare™ ERP is our organization-wide software to integrate the processes from Sales to Q/C under a common information technology platform.

Selection process is a first step for an ERP which will fit best to the needs of an organization. Decision to select the best system is not a simple task and incurs substantial costs. Focusing on Flavor & Fragrance industry is one of the major strengths of ProcessWare™ ERP.

With ProcessWare™ ERP team's honest and hardworking approach, we managed our implementation without any problem or inconvenience. I would highly recommend it to anyone in the F&F industry!"

— Mustafa Kemal Altinel  
Business Development Executive  
eps fragrances  
Erdoğan Parfüm Sanayi

"With the ProcessWare™ ERP team we found great customer service, expertise, best practices and advice based on years of experience, all at our disposal. May sound too good to be true but it's not.

We had outgrown our software and needed greater efficiencies for a more competitive advantage – ProcessWare™ ERP was the solution.

ProcessWare™ ERP helped us optimize the business processes that directly contribute to Colibri's success."

— John Sarno  
Chief Financial Officer  
Colibri Scentique LLC



## About Innov8 Computer Solutions, LLC

Since 1995 Flavors & Fragrance, Chemical, and Process Industry executives have been choosing Innov8 to increase productivity and profits through a unique combination of software and services. The core Management Team provides a full range of Installation, Implementation, and Training services from a background of over 60 years of industry experience. Clients benefit from a local sales and service network with offices in North America, South Asia, South East Asia, and the Far East.

Customers use the ProcessWare™ ERP product for solid Distribution and Manufacturing focused Business Management such as Product Profitability Tracking, Production Schedule Optimization, and Sales Cycle Management. Users gain Quality improvement, increased Revenues, and lower Supplier Costs.

Our clients relieve themselves of the financial burden of constantly changing global conditions. By using Innov8 resources dedicated to reviewing new legislation, manufacturing requirements, and the Responsible Distribution Process, your company uses fewer resources and can concentrate on your core business. Today's Flavors & Fragrance SME's get the Lowest Total Cost of Ownership in the industry from Innov8's extensive background, knowledge, and expertise.

ProcessWare™ ERP improves your company's bottom line without breaking the bank!

For more information go to [processwareerp.com](http://processwareerp.com).

**Innov8 Computer Solutions, LLC**  
181 New Road, Suite 304  
Parsippany, NJ 07054  
Tel: +1 973 361 4224  
[www.innov8cs.com](http://www.innov8cs.com)

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